

# Field Application Engineer

SANBlaze is currently expanding our Western Region Engineering Support team for our key OEM accounts. The candidate should have experience and understanding of both NVMe based storage devices and NVMe over Fabric protocols. The ideal candidate would have a thorough understanding of the NVMe specification as well as experience with SAS, FC and SCSI technologies.

### JOB SUMMARY:

The Field Application Engineer, working in the San Jose area, will be the technical liaison between our Western Region customers and our Massachusetts based home office. The FAE will become an expert with the SANBlaze emulation systems and will work directly with customers as they integrate the SANBlaze test platform into engineering development, validation, and manufacturing environments. The ideal candidate must have excellent interpersonal skills and the ability to understand and resolve complex technical issues in support of our key OEM accounts in the western and central regions.

#### **DIRECT RESPONSIBILITIES INCLUDE:**

- Excellent interpersonal skills performing Direct Onsite support activities for our major accounts.
- Integrating SANBlaze products into existing customer validation test infrastructure
- Writing test scripts in Perl, Bash, CLI, Python in support of Jenkins and other automation-based test framework.
- Product Training focused on best practices for SANBlaze applications and customer specific use cases.
- Complement our Massachusetts QA team with resolution of complex technical issues and implementation of product enhancements as appropriate.
- Working directly with the VP of Sales, identify new sales opportunities and deliver product demonstrations.

While reporting to the Director of Software Engineering, the ideal candidate will work directly with the Vice President of Sales in support of our Western Region account base. We are looking for an experienced Field Application Engineer who, after product training, can match sales opportunities with our current capabilities, and help enhance the product based on customer feedback and requirements.

## REQUIREMENTS

- BS/MS in Computer Science
- Minimum of 5 years in a highly technical position
- Strong knowledge of Linux
- Solid knowledge of NVMe, SAS, FC, SCSI, and iSCSI Specifications
- Storage architecture (SSD's, AFA's, FC, iSCSI, FCoE, Array, LUN, RAID, Samba, nfs, ceph, hadoop)
- Strong networking knowledge, including TCP/IP, Ethernet, Network Routing and RDMA
- Approximately 25-50% travel out of town remainder of work at customer sites locally
- Previous OEM account technical support experience

## **HOW TO APPLY**

To apply for this position, send your CV to Michelle Holmes at <a href="mailto:mholmes@sanblaze.com">mholmes@sanblaze.com</a>.